



## We're greening up the marketplace as well as our manufacturing space.

In 2005, Greenheck was one of the first manufacturers in the air movement and control industry to join the U.S. Green Building Council. Since then, the company has worked closely with the USGBC, ASHRAE and its in-house product engineers to identify specific Greenheck products mechanical engineers can use when designing ventilation systems for Green Buildings.

By carefully analyzing certification guidelines in the LEED new construction categories for Energy and Atmosphere and Indoor Environmental Quality—as well as pertinent ASHRAE requirements and local codes—Greenheck has developed a list of its own products that can support building designers' efforts to obtain LEED certification. Each of the company's 138 U.S. manufacturing representatives now has this information readily available and is prepared to assist with LEED certification efforts.

From Energy Recovery Ventilators, Make-up Air Units and Variable Volume Kitchen Ventilation Systems to Mixed Flow Inline Fans and Lab Exhaust Systems, more than 20 different Greenheck products can help improve a building's overall energy efficiency, indoor air quality, and thermal comfort.

Greenheck recognizes that many developers and building owners do not have the budget or the need to create a Green building—but that doesn't mean they won't appreciate the added value Greenheck designs into every product it manufactures. Many years prior to the Green Building movement, the company embraced an ongoing commitment to "Building Value in Air" by producing the quietest, best performing, energy-efficient air movement and control equipment available. Those benefits are typically realized and highly valued by the users of the building—whether it's a Green Building or not.

### Reducing its own energy costs, too.

Greenheck also believes strongly that energy conservation begins at home. Last year, the company saved \$656,000 in energy costs when a group of employees formed an energy team to identify and prioritize energy-saving improvements the company could make within its 15 production facilities. This year, the company is anticipating energy cost reductions of more than \$787,000.



*Greenheck's innovative Energy Recovery Ventilators are just one of over 20 different products that can help support efforts to earn LEED credits.*

Some of the many projects Greenheck's in-house energy team has taken on include:

- upgrading high-pressure sodium to more energy efficient fluorescent lighting throughout 1.2 million square feet of facility space,
- replacing older model air compressors with new compressors that fluctuate with facility demand, and
- installing welding ventilation systems that run only during the actual welding process.

In addition to directly reducing energy costs, Greenheck's internal conservation efforts have resulted in significant new financial incentives from utility companies.

For more information about Greenheck products, visit [greenheck.com](http://greenheck.com).



Prepared to Support  
Green Building Efforts